

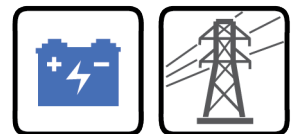
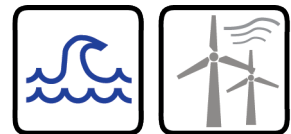
## Knowledge Exchange Network

### Funded Technology Innovation Support for the Low Carbon Energy Sector

The ETP (Energy Technology Partnership) is an alliance of 13 Scottish universities delivering world-class capability and resources in energy research, development and demonstration. Its unparalleled energy capability and core research strengths across a broad range of energy technologies can provide the spark you need to bring your ideas closer to market.

Through the Knowledge Exchange Network (KEN), ETP increases SME capability in low carbon technical innovation and makes it easier for SMEs and universities to connect. Now in its third phase, KEN III continues to offer Scottish SMEs access to resources including project funding to work with Scottish Universities on low-carbon innovation projects.

ETP provides knowledge exchange and business development support to SMEs across seven thematic areas: Energy Conversion & Storage; Energy Systems; Energy Efficiency in Buildings; Heat Energy; Energy Distribution & Infrastructure; Marine Energy; and Wind Energy.



<p><b>Simple</b> short application process</p>	<p><b>up to £10k</b> funding available to SMEs operating in or planning to operate in Scotland</p>	<p><b>1 week</b> funding decision turnaround</p>	<p><b>70%</b> intervention rate with 30% in-kind company contribution</p>
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# ETP Support: How it works

We can help you with early stage product evaluation. Linking you with the right Academics to provide scientific evaluation of your idea and recommendations for going forward. (up to £10k per project, 70% funding).

## Who qualifies for this support?

The broadest support is available to Scottish SMEs, and to non-Scottish SMEs who have, or want to establish, a base in Scotland. If you are not an SME, we can still help you, but may not be able to provide direct, cost-free support.

## How does it work?

The first step is to meet with an ETP Business Development Manager (BDM) to discuss your needs and aspirations, and explore the best way to help you.

## Exploring a market opportunity

- A few days of desk research, determine market size, SWOT analysis etc.
- Identifying potential competitors and collaborators
- Usually carried out by the BDM - no cost to the client

## Exploring a technology opportunity

- Informal enquiries to academics
- MSc projects - 8 to 12 weeks duration
- PhD projects - as for MSc projects but technically more demanding topics
- Project management supplied as required by the BDM

## Grant Funding

Assistance accessing European and UK funding for research, for example:

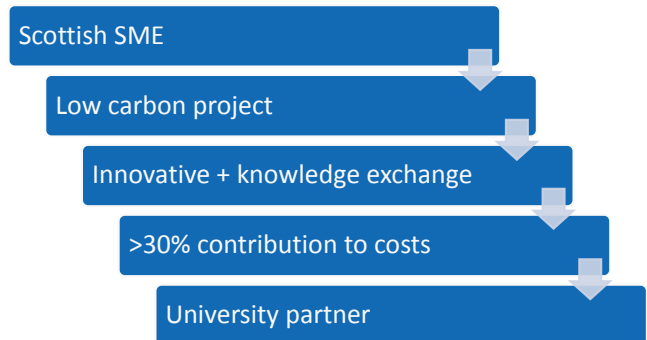
- Knowledge Transfer Partnerships
- Scottish Enterprise funding schemes
- InnovateUK opportunities
- European funding

## Innovation projects -

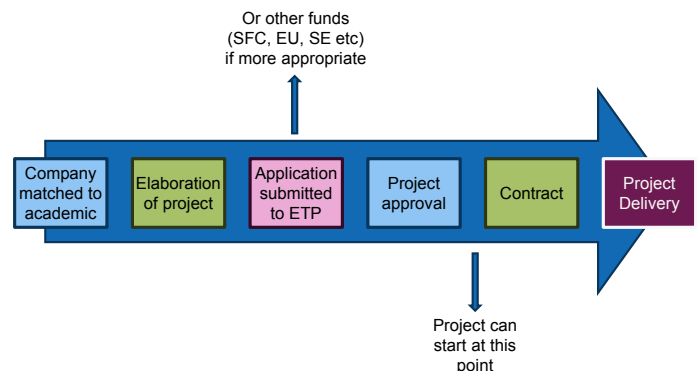
### ETP Industry Engagement Fund

- Up to £10k of funded support available at 70% intervention rate
- Delivered by university Academic experts
- Access to test and demonstration facilities, numerical modelling and simulation
- Prototyping and model building

## Requirements



## Application Process



## Contact a BDM

Energy Conversion & Storage -  
energyconversion@etp-scotland.ac.uk

Energy Systems -  
energysystems@etp-scotland.ac.uk

Energy Efficiency in Buildings -  
energyutilisation@etp-scotland.ac.uk

Heat Energy -  
heat@etp-scotland.ac.uk

Energy Distribution & Infrastructure -  
powersystems@etp-scotland.ac.uk

Marine Energy -  
marine@etp-scotland.ac.uk

Wind Energy -  
wind@etp-scotland.ac.uk